

# 2026 Great Lakes Floral & Event Expo

**"Bloom Beyond Boundaries"** February 27 - March 1, 2026 Amway Grand Plaza Hotel & DeVos Place Convention Center in Grand Rapids, Michigan.

#### 2025 EXHIBITOR SPONSOR PACKAGE PRICING HELD FOR 2026!

Once again, to support our vendors we are pleased to announce no increases in sponsorship package cost for 2026!

If you sell to Florists or Event Specialists the Great Lakes Floral & Event Expo (GLFEE) is the best place to meet new customers, reinforce existing relationships and increase sales, commissions and profits.

Great Lakes Floral Association members are loyal. They know that the education provided at the GLFEE is key to their success, and they are loyal customers of the companies that help make it possible.

# **2026 Exhibitor Quick Facts:**

Projected Attendance: 400 + (2025 total GLFEE registration was 347. This included 44 exhibitors representing 31

companies, 37/7 students/teachers, and 258 florists, designers, and event specialists.)

**Booth Cost:** \$550-member, \$750 non-member (10' x 10')

**Booth Includes:** 2 weekend passes (a \$790 value), carpet, 2 chairs, & sign.

**Booth Move in/Set-Up:** Friday, February 27<sup>th</sup> move in 8:00am - 5:00pm. All booths must be set up by 10:00pm

**Trade Show Hours:** Saturday, February 28<sup>th</sup>, 10:00am - 4:30pm; 5:30pm - 6:30pm

Sunday, March 1st, 10:00am - 2:30pm

**Show Extras:** See page 2

Best Booth Award: Winner will receive a plaque, booth photo, and acknowledgement in The Professional Florist

Lodging: Amway Grand Plaza Hotel \$167 plus taxes/night (Book online at: www.GLFEE.com)

Airport Code: G

**Pre Show Advertising:** The Professional Florist Magazine Issue I, 2026 email rod@greatlakesfloralassociation.org

**GLFEE Program:** Program ads \$500 full page, \$300 ½ page, \$200 ¼ page

# 2026 GLFEE EXHIBITOR SPONSORSHIP PACKAGES!

No increase in sponsorship package cost for 2026!

### Gold Sponsor Package \$1999

(\$6680.00 Value SAVE \$4681.00)

- Logo featured the main stage HD screen between main stage shows throughout the event (Value \$1000)
- Links on GLFEE & Professional
   Partners web pages (Value \$1200)
- Convention Booth Up to 10'x20' (Value \$1500)
- Full Page Convention Program Ad (Value \$500)
- Up to 4 Weekend Passes
   (Value \$1580)
- Business Card in 6 issues
   Professional Florist (Value \$150)
- 4 Ads on GLFA social media pages (Instagram, Facebook, TikTok, YouTube, LinkedIn) (Value \$500)
- Excel file with all attendees listed prior and after. (Value \$250)

## Silver Sponsor Package \$1299

(\$3690.00 Value SAVE \$2391.00)

- Links on GLFEE & Professional
   Partners web pages (Value \$1200)
- Convention Booth Up to 10'x10'(Value \$750)
- 1/2 Page Convention Program Ad (Value \$300)
- Up to 2 Weekend Passes (Value \$790)
- Business Card in 6 issues
   Professional Florist (Value \$150)
- 2 Ads on GLFA social media pages (Instagram, Facebook, TikTok, YouTube, LinkedIn) (Value \$250)
- Excel file with all attendees listed prior and after. (Value \$250)

# Bronze Sponsor Package \$899

(\$2390.00 Value SAVE \$1491.00)

- Link on Professional Partners website page (Value \$600)
- Convention Booth Up to 10'x10'
  (Value \$750)
- Up to 2 Weekend Passes (Value \$790)
- Excel file with all attendees listed prior and after. (Value \$250)

# **Back by Popular Demand!**

## **Passport with Power Ups**

Exhibitors who want as many attendees as possible to see and interact with their products are encouraged to join this new and improved passport contest designed to drive traffic and increase sales. Attendees will visit your booth and can increase their chances to win by making purchases.

#### How it works:

Attendees will be provided a passport card at registration. The passport card will list participating exhibitors. Attendees will get their passport stamped by each participating exhibitor. Fully stamped passports will be turned in at the registration desk. The attendee will receive one ticket to enter the Grand Prize drawing. Attendees can earn one additional drawing ticket for every \$100 dollars spent with participating exhibitors. Participating exhibitors will be required to provide a prize for the Grand Prize drawing. Prizes must have minimum value of \$50. This must be a tangible prize, no discounts, credits, vouchers, etc. All prizes will be featured on the Grand Prize table located on the show floor.

# **Product "Fishing Hole" Table**

Attract attendees into your booth by first luring them closer with your most exciting new products where they can't be missed, right in the middle of the high traffic area in front of your booth. As soon as you see an interested attendee, set the hook, and reel them. You can also swap out the products throughout the event so if you don't lure them in with one set of products on their way to a session get them on the way out with something else.

**How it works:** A 30" round by 42" tall, skirted cocktail table will be placed in the aisle in front of your booth. The cost to participate in the "Fishing Hole" is \$50, please add this to your total booth charges on the exhibitor contract.

# Don't Have a Booth Setup? Don't Worry

We understand that not every potential exhibitor has a booth setup and that is ok – there are other options that will still allow you to connect with buyers at the 2026 GLFEE. Just ask – we are here to come up with the right fit for you.

# **Marketing Support – All Exhibitors Receive:**

- First time advertisers receive a 10% discount on 2026 advertising in *The Professional Florist* Magazine. Call Rod at (517) 575-0110 or download media kit with rates and specs at <a href="www.greatlakesfloralassociation.org">www.greatlakesfloralassociation.org</a>
- A spreadsheet of all registered attendees weekly and a final list on the Tuesday before the show.
- A final list of all attendees will be sent one week following the show.

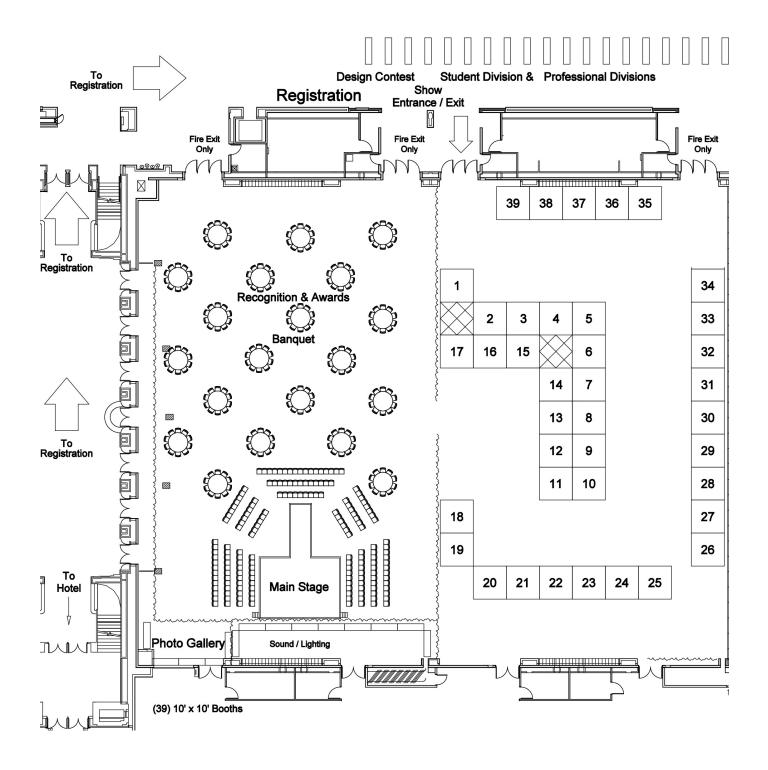
We hope you are as excited by these new opportunities as I am. I look forward to seeing you at the 2026 GLFEE! If you have any questions, please feel free to contact me at (416) 481-4100 or email to: mark@floristware.com

Sincerely

2026 GLFEE

Trade Show Chairman

# To register for a booth simply fill out the contract on the following pages and return to the GLFA office via email, mail or fax to (517) 575-0115 If you have questions contact Rod at (517) 575-0110 or email: rod@greatlakesfloralassociation.org



#### 2026 Great Lakes Floral & Event Expo "Bloom Beyond Boundaries" February 27 - March 1, 2026 as Place / Steelcase Ballroom B. Grand Rap

# DeVos Place / Steelcase Ballroom B, Grand Rapids, MI EXHIBITOR CONTRACT

The Great Lakes Floral Association (GLFA) hereby leases to:

Firm Name	Contact Name					
Address						
City			Pho	ne #:	_	
		Website:				
Select Booth Number(s): 1st choice#2nd choice# When choice is not available, you will be assigned to a booth locati	3rd ch					
For and in consideration of the lease and or sponsorship, (firm name)hereby agrees to pay to the order of GREAT LAKES FLORAL ASSOCIATION, the sum of \$ which covers booth space rental, sponsorships, for the entire period of the GLFEE. See sponsorship package descriptions listed on page 1. The above firm agrees to have booth fully set up by 10:00pm on Friday, February 27, 2026. Furthermore, the firm will NOT remove, package, prepack or do any other form of dismantling in its booth(s) until after 2:30pm on Sunday, March 1, 2026.						
BOOTH PRICES: \$550 GLFA MEMBER (10' x 10') Premium End Cap Space: Addition \$750 NON-MEMBER (10' x 10') Premium End Cap Space: Addition						
SPACE RESERVATION & CANCELLATION POLICY: If cancellation of GLFEE Trade Show space(s) is received by: January 20% administration fee based on the total reserved space. After Ja 50% refund will be paid on the resold portion.						
<b>SIGNS:</b> Exhibitors will receive a one-line sign with company name	(as stated a	above) and	d booth nu	umber.		
PRODUCT/SERVICE: to be shown in booth. List the product or se	rvice that y	ou will fe	ature in yo	our booth(s).		
NAME BADGES: List the names of the individuals who will be work Additional passes are available at published prices. Call the GLFA names as they are to appear on the badge. PLEASE PRINT - Separate	office at (5	17) 575-01	110 to reg			
NAMES FOR BADGES:						
READ ENTIRE CONTRACT BEFORE SIGNING:						
Authorized Firm Representative Signature						
Print Name	Title	ïtle		Date	Date	
COMPLETE AND RETURN WITH PAYMENT TO: GREAT LAKES FLORAL ASSOCIATION P. O. Box 67, 1152 Haslett Rd. Haslett, MI 48840 Phone (517) 575-0110 / Fax (517) 575-0115						
PAYMENT INFO: (circle one) Check#	Visa	MC	Amex	Discover		
Credit Card number			Expiration Date Security Code		Security Code	
Street Address and Zip Code (where the bill is mailed to for this car	-d)					

#### LIABILITY:

The Great Lakes Floral Association (GLFA) shall not be responsible for any loss, damage or injury that may occur to the Exhibitor or the Exhibitor's employees or property from any cause whatsoever, prior to, during, or subsequent to the period covered by the Exhibit Contract; and the Exhibitor, in signing the Contract, expressly releases the Great Lakes Floral Association from, and agrees to indemnify same against any and all claims for such loss, damage, or injury. Any damages to the building due to carelessness of the Exhibitor must be paid for by the Exhibitor causing it. Also, the Great Lakes Floral Association shall not be responsible for any damage to the Exhibitor's business for failure to hold meetings as scheduled. The Exhibitor assumes the entire responsibility and liability for losses, damages, and claims arising out of injury to persons or damage to exhibitor's displays, equipment, or other property brought upon the premises of the DeVos Place Grand Rapids, MI and agrees to indemnify, defend and hold harmless the Group, the DeVos Place Grand Rapids, MI and its owners, servants, agents, and employees against all claims or expenses for such losses, including reasonable attorney's fees, arising out of the use of the DeVos Place premises excluding any liability caused by the negligence of the Group or the DeVos Place or its owners, servants, agents, and employees. The Exhibitor understands that neither the Group nor the DeVos Place maintains insurance covering the Exhibitor's property or lost revenue and it is the sole responsibility of the Exhibitor to obtain such insurance. It is the Group's responsibility to adhere to local fire codes and have the proposed floor plan approved by the local fire Marshal. The DeVos Place requires receipt of the approved floor plan 60 days prior to the Show. The Exhibitor agrees to abide by the following rules and regulations for the Trade Show. Any deviation, without the express permission of GLFA, may result in removal from the show and loss of any monies paid.

#### **RULES AND REGULATIONS:**

- 1. Booths will be fully set up and ready for business by 10:00pm Friday, February 27, 2026.
- 2. Booth will not be packaged, pre-packed, removed nor will any other form of booth dismantling be allowed prior to Sunday, March 1, 2026, at 2:30 pm.
- 3. Booth display may be sold but not removed from the booth prior to 2:30p Sunday, March 1, 2026.
- 4. Behavior in a disorderly, abusive or other manner not generally acceptable to the public won't be permitted.
- 5. The firm or individual's whose name appears on this contract takes responsibility for all individuals representing the company or himself while at the GLFEE.
- 6. Booth displays with sides over 3' in height may not extend more than 4' from the back drape/wall. Special arrangements can be made for displays not meeting these criteria.
- 7. Sales representatives not participating in the Trade Show or who's company is not a GLFEE sponsor may not solicit on the convention property or attend the GLFEE.

#### 8. Direct Shippers of Cut Flowers are not allowed to attend the GLFEE.

- 9. Upon directive of the Fire Marshal, all freestanding display units must be kept exactly within space allowed. NO EXCEPTIONS. They must be made of sturdy materials that will not tip over easily. Exhibit booths posing any potential accident hazards to our show guests will be removed from the show upon request of show management.
- 10. Booth floor space is premeasured and marked with pipe and drape. Please take into consideration the width of your shelving units as these cut down on your selling floor space. All merchandise and display items must be kept within your rented space. Items extending into the aisle space will be moved or removed by the show management.
- 11. Do not ship materials to GLFA office. All pre-show shipments must go through Art Craft Display.

 $\textbf{INTERNET / ELECTRIC:} \underline{ \text{https://www.devosplace.org/p/visit/exhibitor-forms}}$ 

**TABLES / PRE-SHOW SHIPPMENTS:** Contact Bill Vanderbos: <u>bvanderbos@artcraftdisplay.com</u> for information on ordering tables and pre-show shippments. Online ordering and PDF can be found at <u>www.glfee.com</u> under the Exhibitor Info tab.

#### **EXHIBIT SET-UP:**

Friday February 27, 2026, 8:00am to 5:00pm All booths must be set by 10:00pm for cleaning of the Exhibit Hall.

#### **EXHIBIT TEARDOWN:**

Sunday, March 1, 2026, from 2:30pm to 6:00pm. Teardown is prohibited prior to 2:30pm.

#### TRADE SHOW HOURS:

Saturday, February 28<sup>th</sup>; 10:00am - 4:30pm; 5:30pm - 6:30pm (President's Reception on the Trade Show floor) Sunday, March 1<sup>st</sup>; 10:00am - 2:30pm

#### **BOOTH FURNISHINGS:**

10' x 10' booths will be carpeted with two chairs and one-line standard identification sign.

#### **EXHIBIT REGULATIONS:**

The height of each exhibit is not to exceed 8' at the peak. Side walls over 3' in height may not extend further than 4' from the back wall of the exhibit space. Special arrangements can be made for exhibits exceeding these dimensions. All merchandise and display items must be kept within your rented 10' x 10' space. Items extending into the aisle space will be moved or removed by the show management. Each exhibitor must agree to set up a display in keeping with the standards of quality with other exhibitors. All exhibits must comply with regulations of the DeVos Place, Grand Rapids; MI. Fire exits must be kept open. The individual exhibitor, not GLFA, will be liable for violations of any fire regulations.

#### **DIRECT SELLING:**

**Exhibitors are allowed to sell merchandise from their booths.** The Great Lakes Floral Association will not be responsible for any merchandise lost or stolen from any booth or exhibit. Exhibitors are responsible for securing their merchandise and staffing their booth at all times.

#### **HOTEL RESERVATIONS:**

Online reservation link visit: <a href="https://www.GLFEE.com">www.GLFEE.com</a> Click on Hotel link for special guaranteed rate of \$167 ++per night. Reserve prior to 1/25/26 to be insured this rate.

If you need further assistance, please call the GLFA office at (517) 575-0110 or check the GLFEE website at www.GLFEE.com